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About the Report

In its inaugural year, Quu's annual In-Vehicle Visuals Report offers a snapshot of radio's place in dashboard displays today. With so much listening happening in cars, we must identify our strengths and weaknesses.

This report intends to provide the broadcast industry with new research. You don't know what you don't know. That's the reason for this report. The radio industry needs a yardstick to measure itself. Are we making headway in vehicles or not? As radio's status evolves in future years, we will track it.

All the data on America's top-selling new vehicles is available at **QuuReport.com**. We've also partnered with experts to share commentary and insights on radio's in-dash opportunities, stumbling blocks, and areas for growth.



Steve Newberry CEO of Quu



Fred Jacobs President Jacobs Media



Paul Jacobs VP/GM Jacobs Media



Joe D'Angelo SVP, Global Broadcast Radio Xperi Inc.



Mike McVay President, McVay Media Consulting



Methodology

Gathering the Data

Data for this report was collected by an independent contractor tasked with auditing in-dash systems in America's 100 top-selling new vehicles. The list of vehicles was determined using sales data for the trailing 12 months from GoodCarBadCar.net.

To gauge radio's in-dash standing, each dashboard was carefully analyzed for audio entertainment features and visual components, including radio text, artist, and song information. Photos were taken, and a detailed, standardized questionnaire was completed.

Data was collected from new vehicles onsite at various auto dealerships between November 2023 and January 2024.





Methodology

Analyzing the Data

Quu engaged independent broadcast radio researcher Doug Hyde to analyze the data. Doug identified the report's six key findings and provided insights into their impact on the radio industry.



Doug Hyde

Our panel of experts, Fred Jacobs, Paul Jacobs, Joe D'Angelo, and Mike McVay were also given access to the research to offer analysis and perspectives on radio's in-dashboard potential, challenges, and opportunities for development.





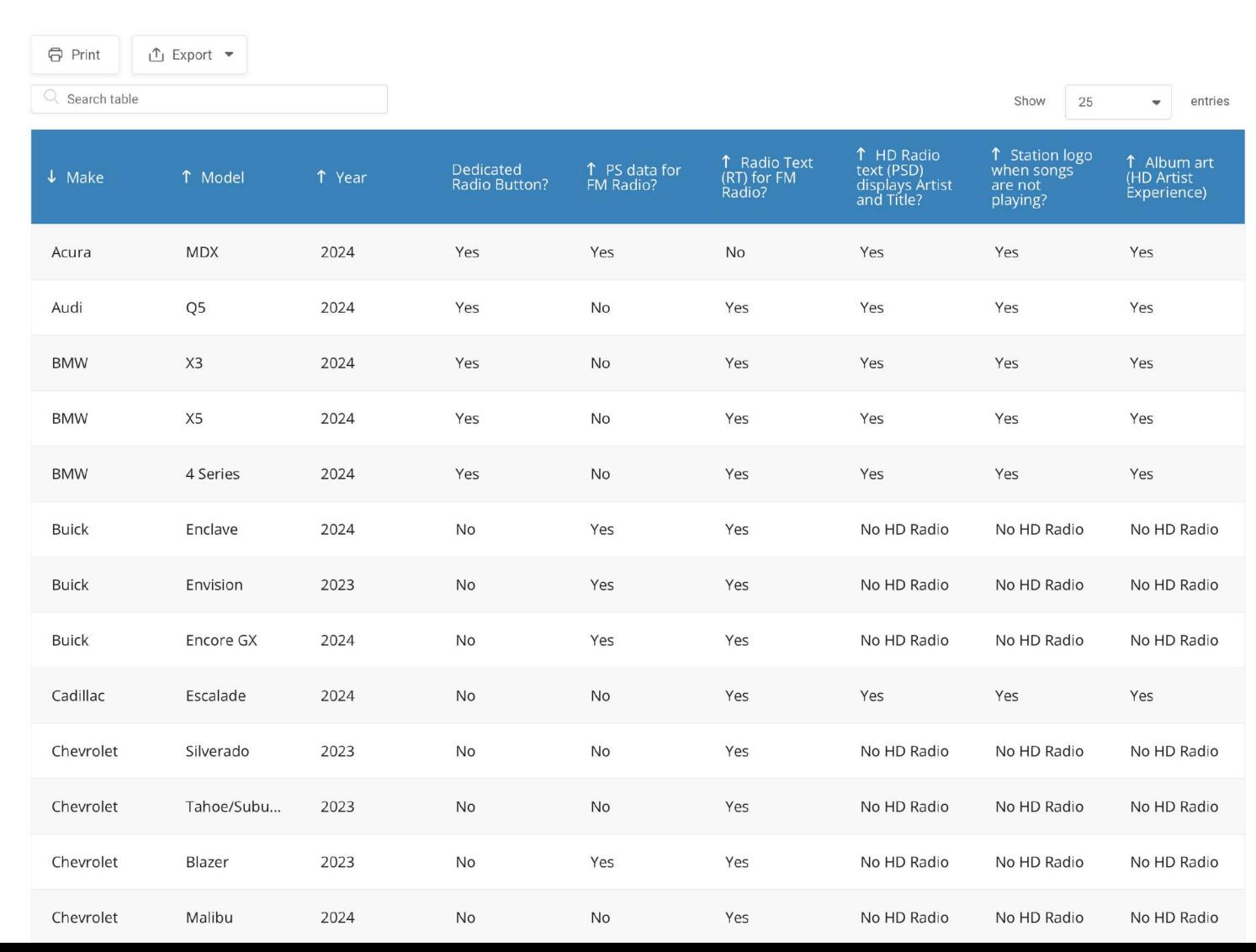




The Data Dashboard

Visit QuuReport.com to search and sort the data for all 100 vehicles surveyed.

- View by make/model
- See a photo of each dash
- Click any row for details

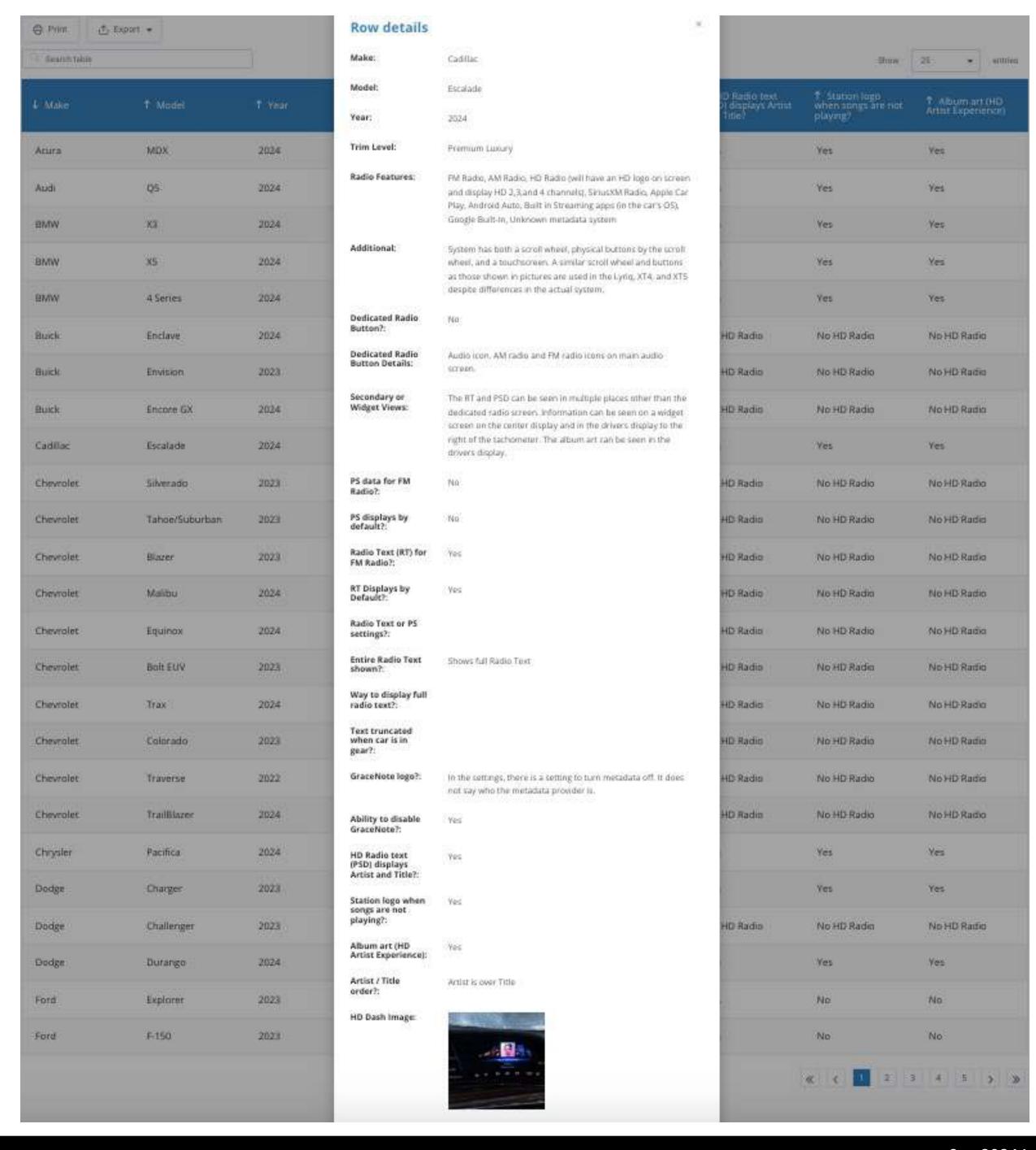




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2024 Dashboard Scoreboard

A snapshot of how common each feature is in the dashboard of the top 100 best-selling new vehicles in the U.S.

We will update the scoreboard annually to track radio's standing and progress.

Dashboard feature	% of vehicles
FM Radio	100%
AM Radio	98%
HD Radio	70%
SiriusXM	92%
Android Auto	98%
Apple CarPlay	98%
Built-in streaming apps	20%
Text display for radio	100%
Image display for radio	60%
Radio button	36%

Source: Quu 2024 In-Vehicle Visuals Report



Six Key Findings

1

AM/FM radio is ubiquitous in new vehicles.

2

AM/FM radio no longer has a dashboard monopoly.

3

A growing number of vehicles offer built-in streaming apps.

4

Two out of three new vehicles have HD Radio installed.

5

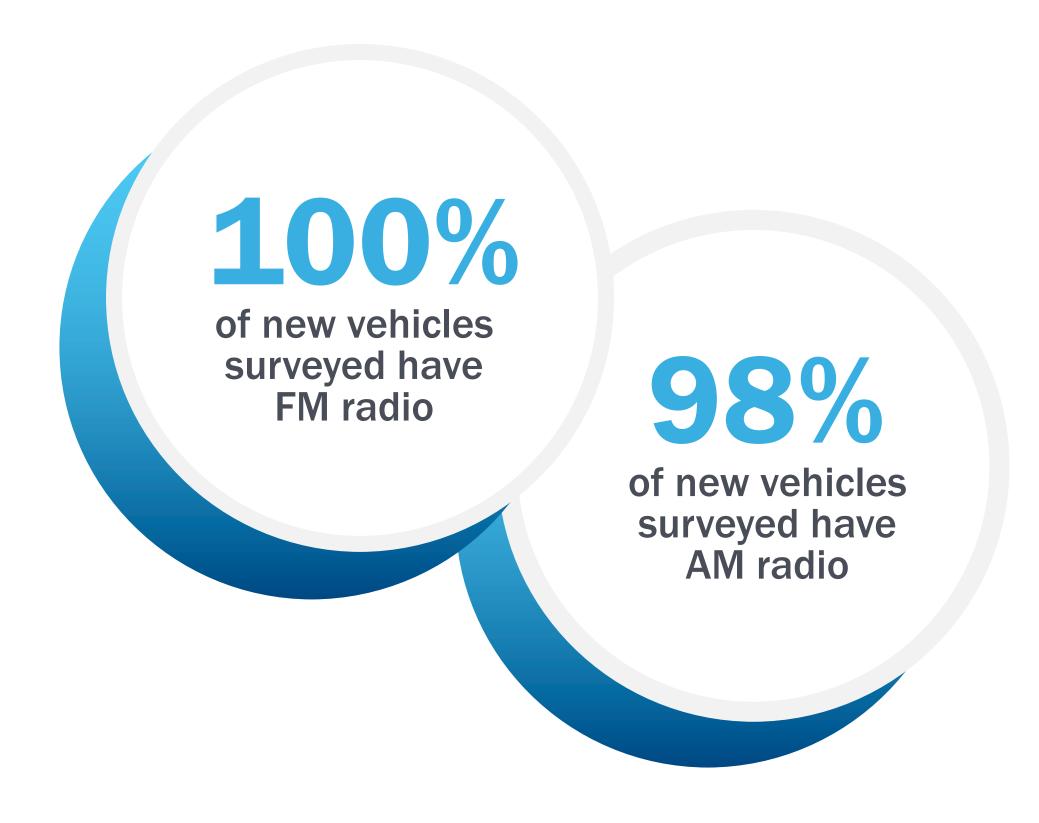
GM vehicles are an exception to the widespread adoption of HD Radio.

6

All new vehicles have in-dash text. Most can display logos and other images.



AM/FM radio is ubiquitous in new vehicles.



What this means

AM/FM radio continues to enjoy universal distribution in new vehicles.

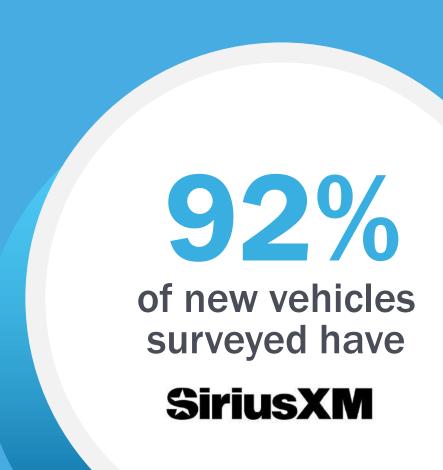
The rumors of AM/FM radio disappearing from the dash have been greatly exaggerated.

Despite all the noise, AM/FM radio still enjoys universal distribution.

Source: Quu 2024 In-Vehicle Visuals Report



AM/FM radio no longer has a dashboard monopoly.



98%
of new vehicles surveyed have
androidauto Apple CarPlay

What this means

We're universally available, but we can't be overconfident.

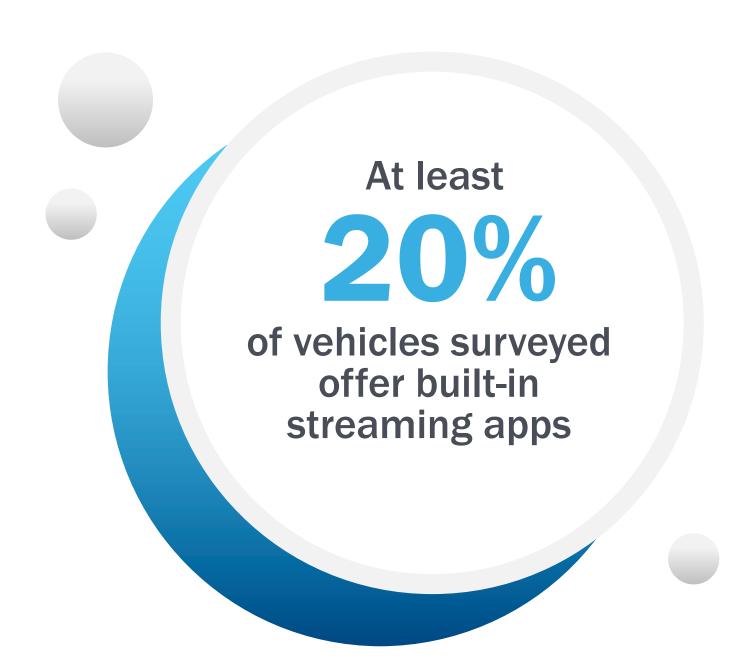
98% of new vehicles also have Android Auto and Apple CarPlay, and SiriusXM is installed in 92% of new vehicles.

Apple and Android are equally as accessible to new vehicle owners as AM/FM - making personalized content, music, podcasts, audiobooks available as readily as AM/FM.

The dash is crowded - AM/FM radio stations need to drive home their value proposition to listeners who have several other choices at the touch of a button.



A growing number of vehicles offer built-in streaming apps.



What this means

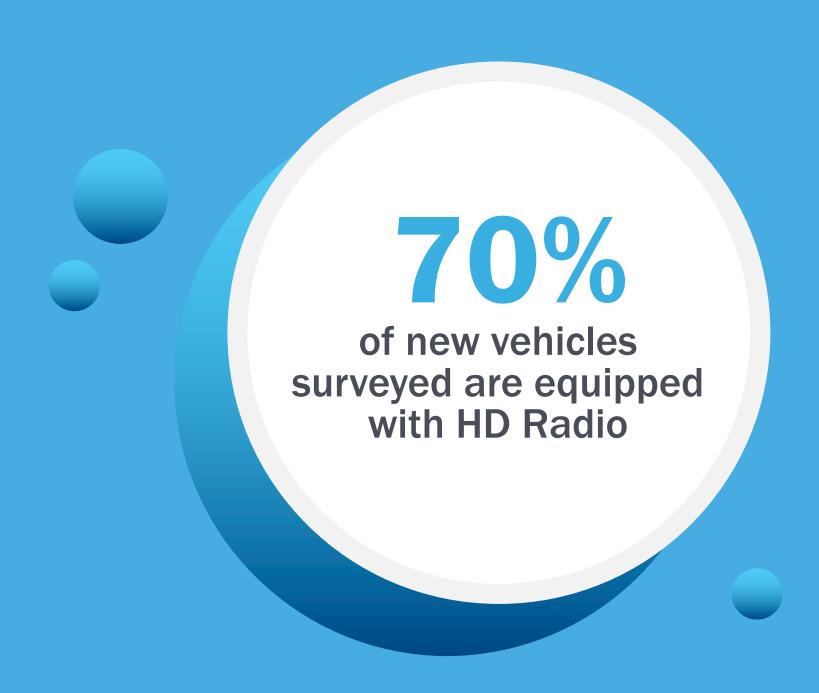
This technology allows drivers to access apps such as Apple Music and Amazon Alexa directly on the dash. Built in streaming apps are most prevalent on GM and Toyota vehicles.

At least 20% of the vehicles surveyed offer built-in streaming apps. More vehicles may be equipped with the technology, but it was not readily apparent.

While small in number, broadcast radio should not underestimate this capability. We can only anticipate that more OEMs will adopt their built-in streaming apps, complicating an already crowded in-car audio landscape.



Two out of three new vehicles have HD Radio installed.



What this means

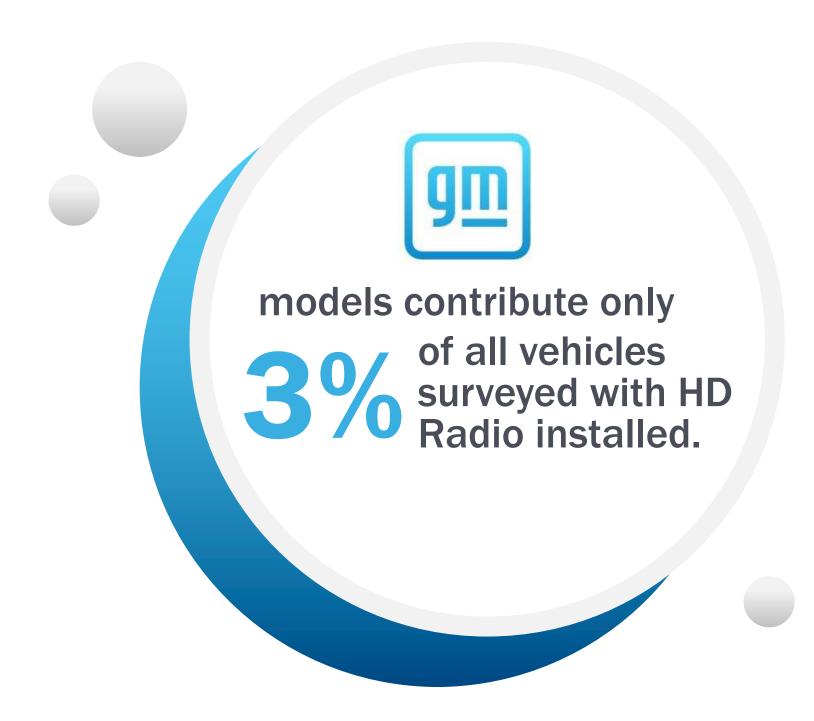
Despite popular perception, HD Radio availability is strong.

70% of new vehicles surveyed are equipped with HD Radio. 60% of them can display images for radio.

While not universal (yet), two out of three new vehicles have dozens of additional local market signals at their fingertips - presenting opportunities as well as challenges.



GM vehicles are an exception to the widespread adoption of HD Radio.



What this means

Distribution of HD Radio varies by manufacturer.

While automakers such as Ford and Toyota are increasing their support of HD Radio and moving towards standardization, General Motors is bucking that trend and only supports the technology in certain Cadillac models.

GM vehicles account for 1 out of 5 of the topselling new models. However, GM models contribute only 3% of all new vehicles surveyed with HD Radio installed.

Source: Quu 2024 In-Vehicle Visuals Report



All new vehicles have in-dash text. Most can display logos and other images.

100%
of new vehicles surveyed can display text for radio

60%
of new vehicles surveyed can display images for radio

What this means

In-dash text and visual features include content customized text, title and artist of songs playing, station logos, and album art.

The in-dash visual experience can no longer be neglected. With improved text and visual displays available in the majority of new cars, a radio station's in-dash appearance is a vital part of its brand and needs to be treated as such.

Implementation is no longer optional, and the visual experience must be comparable to Apple, Spotify, SiriusXM, and other competitors.





Fred's Takeaways

A Programmer's POV

- It's fundamental, but given how "connected" these cars are, radio organizations must have an in-vehicle strategy.
- Apple CarPlay and Android Auto are ubiquitous in vehicles. Radio needs mobile apps to ensure visibility and accessibility.
- The average vehicle offers 6+ audio options, and many don't have a "radio" button. To stand out, broadcasters must determine a unique difference.

- Metadata like images, graphics, and text offers a prime opportunity for radio broadcasters to connect with listeners on the road.
- A strategy for metadata must be developed to determine policies on what to show and when to show it, allowing for whatever is current and top-of-mind.



Fred Jacobs
President, Jacobs Media

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The two knobs, six presets, and CD player era is in the rearview mirror. This pioneering report gives us the unprecedented data we need to see radio's opportunities and challenges on dashboards.

Jacobs media strategies

- Fred Jacobs, President, Jacobs Media



Paul's Takeaways

Turn This Data into Dollars

- Radio's ubiquitousness in vehicles must be shared with all advertisers to reinforce radio's reach and effectiveness.
- Salespeople are on the front lines and need to communicate the six key findings to local car dealerships and associations.
- Utilizing metadata with audio advertising is a powerful upgrade that enhances radio's value and in-car impact for clients.

- Enhanced information like sports scores, topics, and weather warnings increase engagement and should be sponsorable.
- As the #1 medium in cars with commercial avails, the changing dashboard presents a strong opportunity for radio to deliver results.



Paul Jacobs
VP/GM, Jacobs Media

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Radio's enhanced presence in the dash is a key message to advertisers about the vitality and relevance of the medium – at pivotal moments in the buying decision, radio provides a sight and sound experience designed to capture and motivate consumers.

Jacobs media strategies

Paul Jacobs, VP/GM, Jacobs Media



Joe's Takeaways

Where to Focus Attention

- Converting an infrastructure as large as broadcast radio and cars is no small feat.
 It takes time, patience, and commitment.
- Broadcast radio isn't alone in the dash anymore but is well-equipped to compete and win if it leverages the available capabilities and technologies.
- Consider metadata as vital and impactful as your audio. It is critical to discovery and engagement.

- Broadcasters should continue to focus on what they do best programming live, local, and for the community.
- Only participate in platforms with companies that have aligned business interests, will advance your opportunities, and respect and protect your intellectual property and content.



Joe D'Angelo SVP, Global Broadcast Radio Xperi Inc.

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Despite sharing the dashboard with others, broadcast radio's undeniably loyal audience will stay with them and spend more time with their programming if presented appropriately. New connected car digital dashboards are unlocking tremendous opportunities for content curation.

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— Joe D'Angelo, SVP, Global Broadcast Radio Xperi Inc.



Mike's Takeaways

Achievable Expansion Strategies

- The competition for audience is increasing, and that demands improvement in content and listening experience.
- Radio can provide programming and information that goes beyond one sense by adding sight to sound.
- With so much competition in-dash, connectivity with a community, whether local or a virtual group of like-minded individuals, is critical.

- Expand "reach" with HD2 and HD3 channels, especially for AM band stations. Radio can air special programming targeted to a specific audience.
- Be everywhere and be able to be heard everywhere; upgrade apps and focus on them as one does their OTA product.



Mike McVay
President, McVay Media Consulting

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The In-Dash Experience (IDE) has to be at a high level for radio to be seen as an equal to the other audio sources available. This requires improving the listening experience with both quality and content, as well as displaying text, logos, and other images to enhance the easy accessibility of the medium.

— Mike McVay, President, McVay Media Consulting



Six Key Findings

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Acknowledgements



Jackson Houchens

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Joe Marshall
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2024 IN-VEHICLE VISUALS REPORT

Thank you!



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